

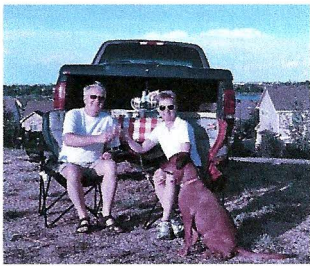
12/9/11

We have known Kay since 2004, when she helped us buy and build our new home in Highland Meadows. She kept in touch with us over the years and when we decided to explore listing that house in 2011, it was only natural that we turned to Kay. She provided a complete market analysis to help us make the decision as to the timing of putting the house on the market and the listing price. Kay told us the average selling time based on the market, our price-point and area was seven to nine months. We had a solid contract at eight months at 97% of the asking price!

Kay continued to assist us as we encountered challenges finding a lot and builder. Once we found "the lot", Kay worked with the title companies and banks to clear up the original title work to ensure that we would be able to purchase "the lot".

Kay has always gone way beyond the norm to protect our interests and we highly recommend Kay for both selling and buying real estate in Northern Colorado.

Mel and Karen Carlson



November 26, 2011

My husband Tony and I have been so blessed to work with Kay Taylor. We started looking for a home over a year and a half ago and Kay's support and service have been top notch the entire time. Kay returns all e-mails and phone calls promptly and cheerfully and always provided us with a wealth of information on the properties we were looking at. I appreciate that Kay sets up websites for each client so that you can have an on-line file of each home you are interested in and easily find information on the surrounding neighborhood and local amenities.

Kay truly believes in clients first and will be your friend, not just your realtor, by the time you close escrow. Her professionalism and level of commitment ensured that we received the best deal possible on our home in all aspects of the transaction.

Thanks Kay, for not just helping us to buy our new house, but for helping us to find a house that truly feels like home.

Karen & Tony

January 19, 2011

Kay Taylor was a dream come true! She is a top-notch professional and maintains close contact with her clients to make them feel like they are her only priority. As a first-time home buyer I had no idea where to start or how to navigate the home buying process. Kay clearly explained everything to me, step by step, and provided valuable insight and information for me to consider while navigating the home buying gauntlet.

Kay has great attention to detail and made sure to check-in with me regularly to ensure I didn't have any questions along the way. She really made the process of buying a home easy and painless! I've had other people tell me horror stories and am so thankful that I didn't experience any of the same issues - and I chalk that up to a fantastic Realtor!! With so many moving pieces, buying a home can be stressful and difficult to keep things rolling along smoothly - but not with Kay Taylor. She really is a dream come true for first-time and repeat buyers alike!!

Thanks Kay for all of your hard work, I wish I could buy another house just to hang out with you!!

Leisa Davis

1-19-11

Kay works for you. She knows the Fort Collins/Northern Colorado communities and markets, she listens to what you want, does her homework, and represents you all the way through the process to find and buy the house you want.

Most amazingly, through her tireless work ethic, knowledge of the business, and sense of commitment, you would think she had absolutely nothing else to do but help you!

Kay's commitment to customer service is extraordinary!

Mark and Julie Chase

